# Montpelier Energy Ordinance Development

PUBLIC MEETING AUGUST 20, 2019 6:00 – 7:30 PM

## Agenda

- 1. Welcome (Mayor Anne Watson)
- 2. Background
  - a. Montpelier's Energy Goals
  - b. Act M-7 (H.547)
- 3. Montpelier Energy Advisory Committee (Kate Stephenson)
  - a. Strategies to get to net zero
- 4. Context (Richard Faesy)
  - a. Benefits of Energy Information
  - b. Energy Disclosure Policies in the U.S.
  - c. Studies that Support Energy Information
- 5. Montpelier Energy Ordinance Development
  - a. Montpelier's Charter Change Language
  - b. Potential Ordinance Elements for Montpelier
- 6. Suggestions and Ideas
  - a. Input from Participants
- 7. Summary and Next Steps

### Welcome & Introductions



### Background

- ► Review of Montpelier's energy goals
  - **2050**
  - **2030**
  - **2019-2020**
- ► Act M-7 (H.547) Charter Change Legislation
  - ► Sec. 2. 24 App. V.S.A. chapter 5, § 301 is amended to read:
    - ▶§ 301. POWERS AND DUTIES OF CITY COUNCIL
    - ▶ (D) Regulation and enforcement of energy efficiency disclosure requirements for existing and new commercial and residential properties at the time a property is listed for sale.

### Montpelier Energy Advisory Committee

KATE STEPHENSON

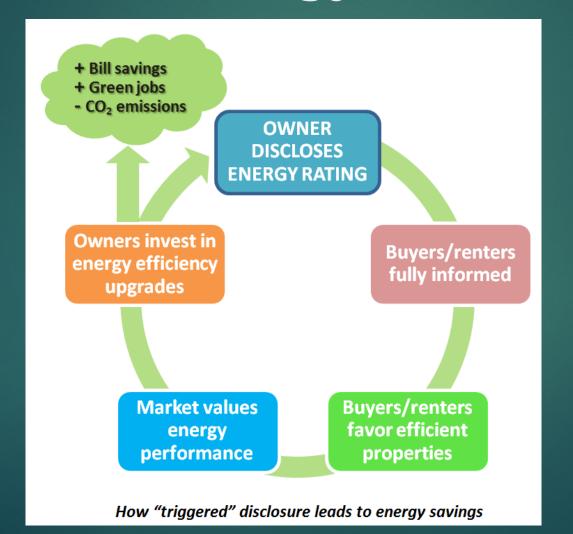
### Montpelier's Net Zero Plan

- ▶ Plan overview
- ► The role of energy disclosure
- Start with residential, but address all buildings over time
- Resources to help home buyers and sellers

# Energy Labeling & Disclosure Context

RICHARD FAESY, ENERGY FUTURES GROUP

# How Energy Disclosure Supports Montpelier's Energy Goals



DUNSKY ENERGY CONSULTING, Valuing Building Energy Efficiency through Disclosure and Upgrade Policies. Northeast Energy Efficiency Partnerships (NEEP), November 2009. 1987
Energy Rated
Homes of VT
(HERS)

2011
Governor's
Building Energy
Disclosure
Working Group

2012 Thermal Efficiency Taskforce 2015-2017 REVEAL
(Recognizing Efficiency
Value through Energy
Asset Labeling)
Residential Labeling Pilot
Program

2019
Act M-7 Montpelier
Charter Change &
Act 62 Energy
Labeling Working
Groups

2011ComprehensiveEnergy Plan

2013-2014
Act 89 –
Residential &
Commercial
Working Groups

2016
Act 89 –
Progress
Report to
Legislature

S.118
Disclosure &
Benchmarking
Legislation
(never passed)

2017 & 2018

2019-2020
Montpelier
Energy
Disclosure
Ordinance
Development

# Informed Consumers Make Better Decisions

- Studies have shown that homes that disclose energy costs sell for higher price and faster
- Energy costs are just one factor in a larger decision, but homebuyers like having energy information, as they do with cars
- Low scores or high energy costs do not necessarily "kill" a sale; they just indicate opportunity to reduce energy costs



## Knowledge Is Power!

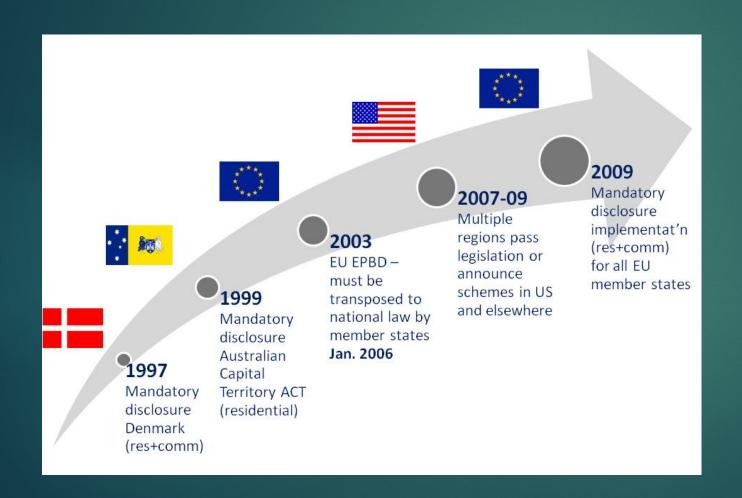
Energy information with recommendations influences new home owners into making energy renovations

### **Assessments of Home Energy Ratings on Conversion Rates**

Jurisdiction	Portion of Buyers Influenced by Rating / Disclosure Report Recommendations When Making Renovations	
Austin, TX	12% in first year of program (ACEEE, 2011)	
Australia (ACT)	15% (Energy Consult, 2006)	
France	37% (ADEME, 2012)	
Portugal	17.5% (ADENE, 2015)	
The Netherlands	22% (Murphy, 2014)	

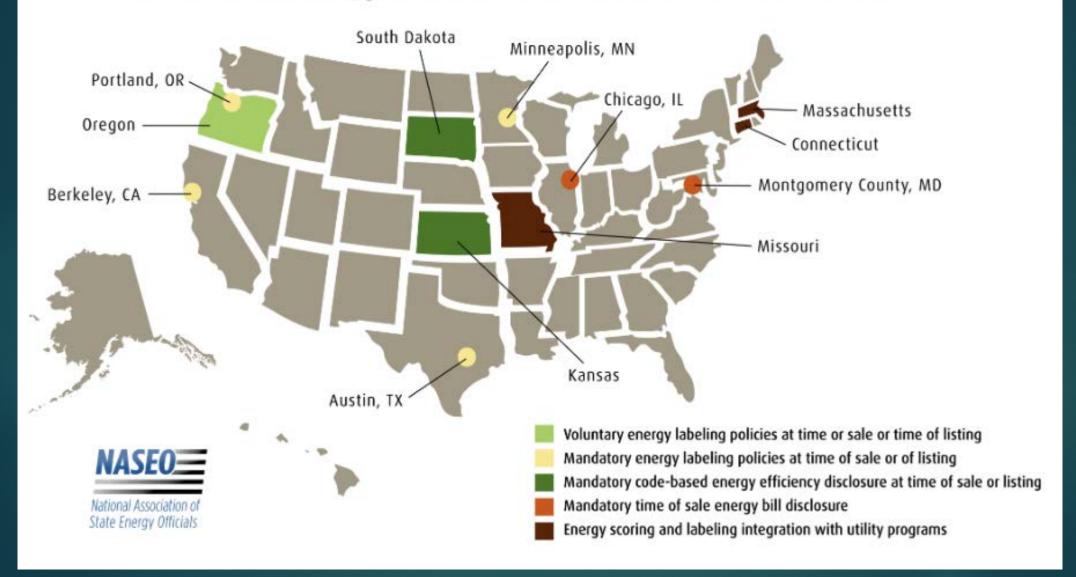
Source: Hill et al., 2016. Predicting Home Energy Rating and Disclosure Program Impacts for North American Jurisdictions. ACEEE Summer Study Paper.

### Energy Disclosure Isn't A New Idea



DUNSKY ENERGY CONSULTING, Valuing Building Energy Efficiency through Disclosure and Upgrade Policies. Northeast Energy Efficiency Partnerships (NEEP), November 2009.

### Residential Energy Disclosure Policies in States and Cities



As of June 2019

### **Studies Nationwide Show Energy Efficient Homes Sell for More, Faster**



Certified homes sell for 9.6% more6



Certified homes sell for 4.2% more & 18 days faster<sup>6</sup>





Homes that disclose energy costs sold 20 days faster<sup>5</sup>



Homes that use "green" fields consistently perform better on market indicators<sup>8</sup>



ENERGY STAR homes sold at \$5,566 premium at \$2.99 per ft<sup>2</sup> more, & 89 days faster



New certified homes sold for 12.9% more,\$13.82 per ft2 more, & 42 days faster





Certified homes sold for a higher percentage of their asking price & 31 days faster<sup>2</sup>



Houses with one or more green element sell for 5.9% more<sup>2</sup>

Sources: <sup>1</sup>Argeris, 2010; <sup>2</sup>Cadena & Thomson, 2015; <sup>3</sup>Carson Matthews, 2009; <sup>4</sup>Corgel, Goebel, & Wade, 1982; <sup>5</sup>Elevate Energy, 2015; <sup>6</sup>Griffin, 2009; <sup>7</sup>Goodman & Zhu, 2016; <sup>8</sup>Institute for Market Transformation, 2015; <sup>9</sup>Kahn & Kok, 2013; <sup>10</sup>Pfleger et al., 2011.





### Benefits to Montpelier Buyers & Sellers

- Protects and rewards investments made in your home for energy efficiency and solar
- Helps the market to better value efficient homes with energy cost transparency
- Opportunities to roll energy improvement costs into the mortgage
- Consumer protection by helping buyers know what they are getting into

# Montpelier Energy Disclosure Ordinance Development

RICHARD FAESY, ENERGY FUTURES GROUP

### Act M-7 (H.547) of 2019

- ▶§ 301. POWERS AND DUTIES OF CITY COUNCIL
  - (D) Regulation and enforcement of energy efficiency disclosure requirements for existing and new commercial and residential properties at the time a property is listed for sale.

## Options for Moving Forward

- ► Vermont Home Energy Profile
- ► Automated Energy Model
- ► Home Energy Score or energy audit, but cost and time
- Act 62 of 2019: The Residential Building Energy Labelling Working Group and the Commercial and Multiunit Building Energy Labeling Working Group
- ▶ Hearing from stakeholders and residents of Montpelier





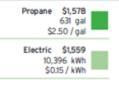
The Vermont Home Energy Profile is a report on three related components of home energy: usage, cost, and efficiency. The profile is based on this home's building features such as size, structure, insulation levels, and mechanical systems. Standardized assumptions are used for variable factors such as weather, occupancy, lights and appliance usage. Energy usage and costs are estimates only. See reverse

### HOME ENERGY COSTS

### **Expected Annual Energy Costs**

### The breakdown of fuel usage is an estimate

based on the fuels used in this home and average fuel costs



Source: Populate with software tool and version

### HOME INFORMATION

### LOCATION

123 Main Street Anytown, VT 05000

side for details.

### YEAR BUILT:

2005

### CONDITIONED FLOOR AREA:

3.029 SQ.FT

### **ACHIEVEMENTS**

### Completed Actions, Home Energy Certifications and Improvement Measures

Generated a Vermont Home Energy Profile

Congratulations! You've taking the first step to understanding your home's energy use....

### REPORT INFORMATION

### PROFILE ISSUE DATE: 6/10/15

### PROFILE GENERATED BY:

John Doe Sample A. Contracting

Brought to you by a collaboration of Vermont Residential Energy Labeling Stakeholders and HELIX | Where home energy performance data creates market value.

### TAKE ACTION!

### The following actions can help you save money on your energy costs for years to come

Contact a certified energy professional to learn how to make your hom
more efficient and comfortable and what financial incentives are available

- Ensure insulation levels meet Vermont Residential Building Energy Standards.
- Discover if unseen air leaks are contributing to heat loss and creating uncomfortable drafts in your home.
- Verify all appliances and mechanical equipment are ENERGY STAR® certified

### How do a Home's Features Impact Expected Energy Costs?

		LOW ENERGY USE	VERMONT ENERGY CODE	HIGH ENERGY USE
		Efficiency Vermont Certified High Performance Hame	Vermont 2015 Residential Building Energy Standards (RBES)	Typical Pre- Weatherized Existing Home
Building Tightness	s	≤1 ACH50	3 ACH50	≥7 ACH50
Attic Insulation		≥R 60	R 49	≤R 19
Wall Insulation		≥R 25	R 25	≤R-3
Basement Wall Insulation		≥R 40	R: 20 (ca Vity) or R: 15 (continuous)	R 0 (uninsulated)
Windows & Glass	Doors	Triple Pane LowE, High Solar Gain	Double Pane (U-0.32) LowE	Single Paine Clear
Heating System	gas	≥90 AFUE ENERGYSTAR*	80 ARUE (Federal minimum)	S70 AFUE
	electric	29 HSPF (NEEP ccASHP specification)	8.2 HSPF (Federal minimum)	S7 HSPF
Cooling System		>=15 SEE R ENERGYSTAR*	1.4 SEE R (Federal minimum)	≤11 SEER
Hot Water Heater (50 gal)	gas	>=0.64 UEF ENERGYSTAR*	0.56 UEF (Federal minimum)	≤0.55 UEF
	electric	>=2.0 UEF ENERGYSTAR*	0.92 UEF (Federal minanum)	≤0.87 UEF
Appliances and E	lectronics	ENERGY STAR*	n/a	Conventional
Lighting		100% LED's/CPL's	>= 75% 'high efficacy'	Incandescent, Haloger
Solar PV present	>	Salar Phatavaltairs (PV) a	e perate electricity from the su	n with some missions

### What are the components of the Vermont Home Energy Profile?

### **Expected Annual Energy Costs**

When Energy Costs come from the Automated Energy Model (AEM), publicly available information about a home such as its age, size, heating system type and fuel are used to provide an algorithm-based estimate of the home's likely annual energy costs.

When Energy Costs are Third-Party Verified, an energy professional has visited the home and generated an energy model-based cost estimate using detailed information about the home's actual energy features. In both cases, standard assumptions are used for variable factors such as weather and occupancy.

Average annual fuel prices are obtained from the U.S. Energy Information Administration (EIA) and the Vermont Public Service Department.

### **Expected Annual Energy Use**

All sources of energy used in this home (electricity plus fuels such as oil, gas, propane and/or wood) are converted to a common unit of energy called MMBtu. MMBtu stands for one million British Thermal Units. A low MMBtu identifies a home as energy efficient with lower energy costs and a smaller carbon footprint.

### 1 MMBtu =

- 7 gal fuel oil
- · 10 therms of natural gas
- · 11 gal of propane
- · 293 kWh of electricity
- · .05 cords of wood

### Mind Your R's and U's!

Becoming familiar with the efficiency values of the various components of a home will help you understand why the home uses energy the way it does. Energy features that contribute to a home's Expected Annual Energy Use and Costs are listed to the left.

### **Useful Energy Terms and Definitions**

R-Value: Measures the resistance of heat flow through a material such as insulation. Higher R-Values mean more heat stays inside your home..

U-Value: The performance rating for windows. A lower U-Value indicates a better performing window and a more comfortable home.

Low-E: Low emissivity is a coating applied to windows that reflects heat back to its source to help your home stay more comfortable year round.

ACH50: Air changes per hour at 50 pascals. Lower values mean the home has fewer air leaks.

AFUE: Annual Fuel Utilization Efficiency defines the efficiency of fossil fuel furnaces and boilers. Higher is better. HSPF: Heating Seasonal Performance Factor. Defines the efficiency of air source heat pumps in heating mode. Higher is better.

SEER: Seasonal Energy Efficiency Ratio. Defines the efficiency of central air conditioners and air source heat pumps in cooling mode. Higher is better.

UEF: Uniform Energy Factor measures water heaters performance. A higher rating is more energy efficient.

### Take Action!

Information is power! The Vermont Home Energy Profile can inform the next steps to improve this home's energy efficiency.

If you have questions about how to interpret this Profile please contact Efficiency Vermont at 888-921-5990. For energy saving tips, links to qualified contractors, financing, and rebates on energy saving equipment, contact:

Efficiency Vermont • 888-921-5990 www.efficiencvvermont.com Vermont's Weatherization Program www.dcf.vermont.gov/oeo/weatherization Vermont Gas Systems • 802-863-4511 www.vermontgas.com

Burlington Electric Department • 802-865-7342 www.burlingtonelectric.com Drive Electric Vermont

www.driveelectricvt.com Go! Vermont

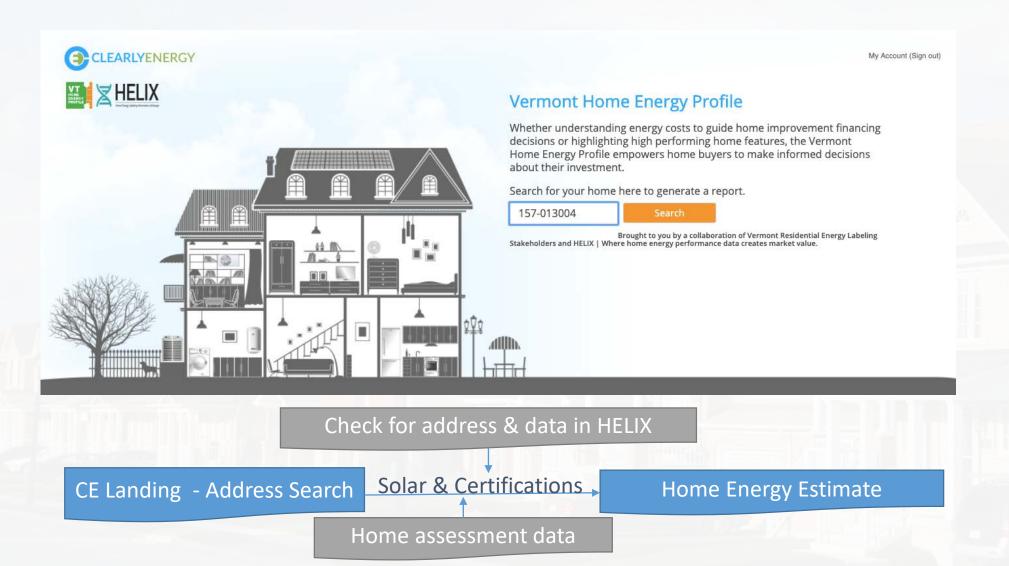
www.connectingcommuters.org Renewable Energy Vermont

www.revermont.org



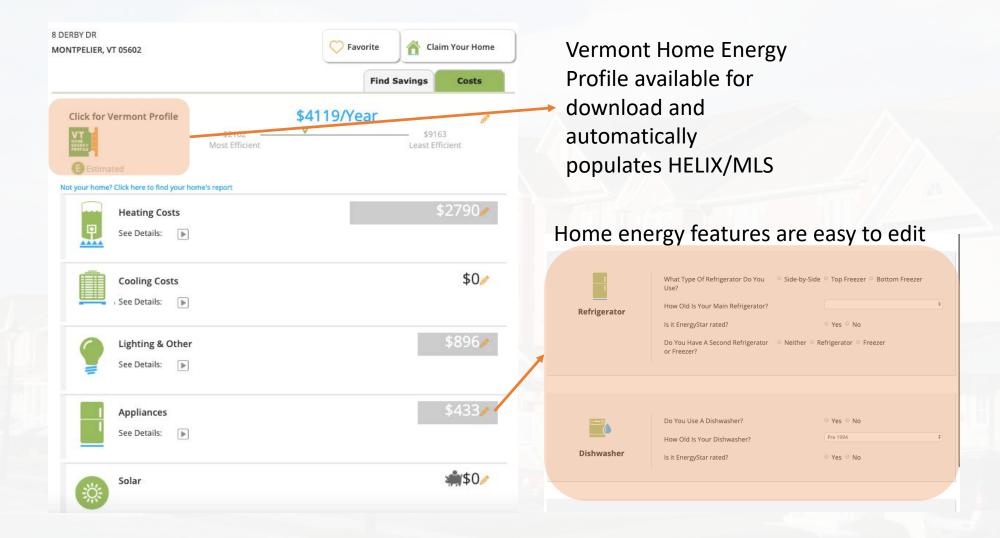
### Vermont Profile Landing Page

Homes will be searchable by parcel ID, SPAN # or address



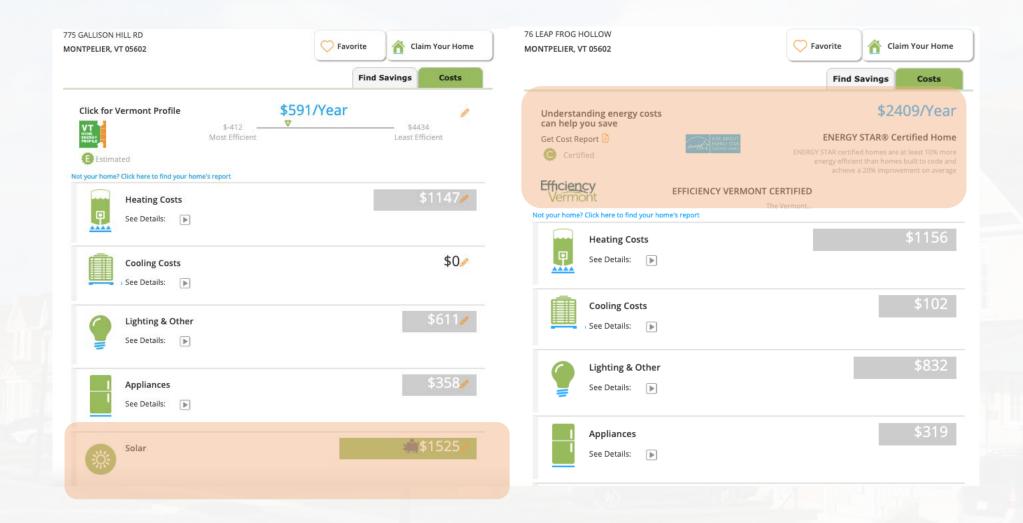


# Baseline Estimate Can be Refined by Homeowner or Representative





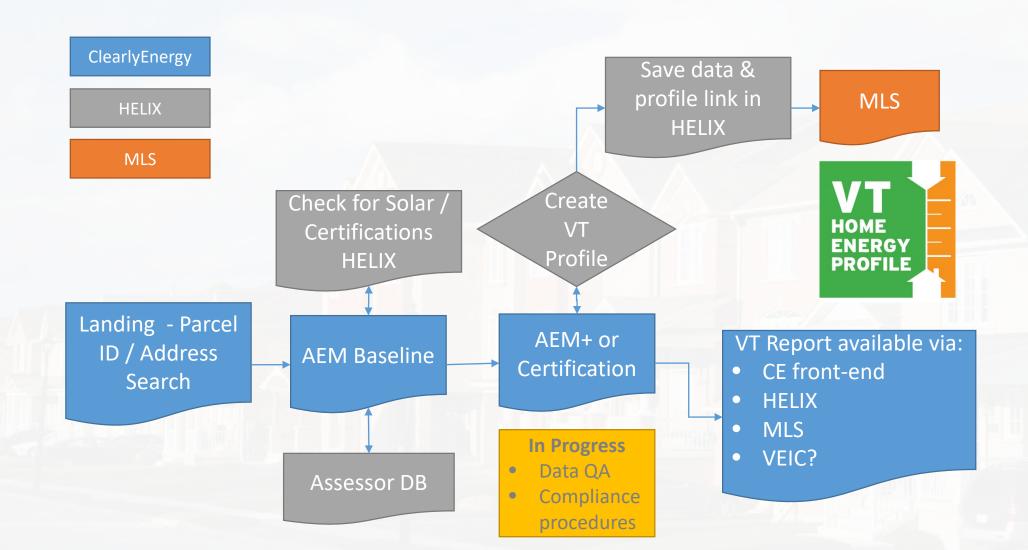
# Solar and Home Certifications Are Automatically Credited





### Application to Montpelier Ordinance

HELIX Serves Reference Data and Manages MLS Links



### Vermont Home Energy Profile 2.0

- Maintain MMBtu total energy usage wedge in 'Dashboard'
  - Update reference MMBtu based on Clearly Energy best/worst case scenarios
- Achievements
  - HELIX data where available or logic-based text dependent on user inputs
- Take Action!
  - Logic-based text dependent on Achievements
  - Generalized recommendations



The following actions can help you save money on

your energy costs for years to come

Dontact a certified energy professional to learn how to make your home more

efficient and comfortable and what financial incentives are available.

Ensure insulation levels meet Vermont Residential Building Energy

Discover if unseen air leaks are contributing to heat loss and creating

■ Verify all appliances and mechanical equipment are ENERGY STAR®

REPORT INFORMATION

TAKE ACTION!

uncomfortable drafts in your home.

Standards.

certified.

PROFILE ISSUE DATE:

Brought to you by a collaboration of Vermont

Stakeholders and

market value.

Residential Energy Labeling

HELIX | Where home energy performance data creates

PROFILE GENERATED BY: John Doe Sample A. Contracting

### Discussion

FACILITATED BY MAYOR ANNE WATSON

### Discussion Questions

- What priorities would you have in the implementation of an energy disclosure ordinance?
- What would make an ordinance work effectively and efficiently for home buyers and sellers?
- What would you value in the implementation of an energy disclosure ordinance?
- What potential obstacles could you see an energy disclosure ordinance facing? What suggestions would you have to work through those obstacles?
- Are there any privacy issues we need to consider?
- ▶ Ideas, suggestions, recommendations...

### Next Steps...

- Draft ordinance language after considering public and Realtor comments
- Additional stakeholder discussions
- Second public meeting to review ordinance language
- ► City Council review

Thank you for coming!

# Ordinance Elements (Draft)

Element	Potential Solution		
Market Sector	<ul> <li>Start with single-family residential for sale</li> <li>Plan for commercial, multifamily (4+ units) and rental properties in the future</li> </ul>		
Labeling Tool	<ul> <li>Vermont Home Energy Profile generated with Automated Energy Model (AEM)</li> <li>Allow Realtors, sellers or building professionals to generate the Profile</li> <li>Free (Efficiency Vermont subsidized) at this time</li> </ul>		
Trigger	Time of home listing		
Enforcement & Penalties	<ul> <li>Set fine as a percentage of home listing or sale price to encourage compliance</li> <li>Enforce from beginning for consistency</li> <li>Set penalty time at half of the past 3-year average days on market</li> <li>Send warning notices well in advance of closing so sellers have time to take action and disclose Profile to prospective buyers</li> <li>Develop a form to be co-signed by sellers and buyers at time-of-closing to ensure compliance</li> </ul>		
Exemptions	<ul> <li>Foreclosure sale, trustee's sale, deed-in-lieu of foreclosure sale</li> </ul>		
Database	NEEP's HELIX database for tracking and reporting		
Support & Training	<ul> <li>Efficiency Vermont</li> <li>Northeast Energy Efficiency Partnerships (NEEP)</li> </ul>		